

Craft/Gift/Specialty Revenue

In August 2006, Boyds Bear Country announced it would be closing its doors. The effects of this closing contributed to this sector's substantial losses in 2007. The city looks to add additional businesses to this sector in 2008 with the completion of Belle Island Village. Once completed, the development will include more than 90 specialty and craft shops.



2007 CRAFT/GIFT/SPECIALTY REVENUE

| Month | Gross Business | % of Change |
|-----------|----------------|-------------|
| January | \$1,386,364 | -23 |
| February | \$1,550,951 | -16 |
| March | \$2,256,020 | -21 |
| April | \$2,885,734 | -14 |
| May | \$3,180,675 | -9 |
| June | \$4,305,430 | -11 |
| July | \$5,774,710 | -12 |
| August | \$4,448,580 | -5 |
| September | \$4,488,666 | -14 |
| October | \$6,718,451 | -12 |
| November | \$6,748,351 | -8 |
| December | \$4,944,041 | -1 |
| Total | \$48,888,033 | -11 |

2005 CRAFT/GIFT/SPECIALTY REVENUE

| Month | Gross Business | % of Change |
|-----------|----------------|-------------|
| January | \$1,636,866 | 42 |
| February | \$1,897,036 | 52 |
| March | \$2,875,627 | 80 |
| April | \$3,223,837 | 45 |
| May | \$3,542,523 | 54 |
| June | \$4,964,472 | 43 |
| July | \$6,703,121 | 53 |
| August | \$4,795,815 | 25 |
| September | \$3,857,185 | -3 |
| October | \$7,367,156 | 17 |
| November | \$7,301,453 | 10 |
| December | \$5,363,845 | 7 |
| Total | \$53,528,936 | 27 |

2006 CRAFT/GIFT/SPECIALTY REVENUE

| Month | Gross Business | % of Change |
|-----------|----------------|-------------|
| January | \$1,799,602 | 10 |
| February | \$1,856,813 | -2 |
| March | \$2,864,746 | -1 |
| April | \$3,364,829 | 4 |
| May | \$3,494,827 | -1 |
| June | \$5,065,362 | 2 |
| July | \$6,544,363 | -2 |
| August | \$4,661,603 | -3 |
| September | \$5,220,447 | 35 |
| October | \$7,666,087 | 4 |
| November | \$7,336,521 | 0 |
| December | \$4,985,797 | -7 |
| Total | \$54,881,007 | 3 |

PRIOR YEARS CRAFT/GIFT/SPECIALTY REVENUE

| Year | Gross Business | % of Change |
|------|----------------|-------------|
| 1990 | \$21,939,894 | 34 |
| 1991 | \$25,832,707 | 18 |
| 1992 | \$30,871,605 | 20 |
| 1993 | \$32,988,929 | 7 |
| 1994 | \$36,627,014 | 11 |
| 1995 | \$39,385,064 | 8 |
| 1996 | \$37,567,035 | -5 |
| 1997 | \$40,735,443 | 8 |
| 1998 | \$41,780,560 | 3 |
| 1999 | \$37,794,566 | -10 |
| 2000 | \$39,031,968 | 3 |
| 2001 | \$39,034,991 | 0 |
| 2002 | \$39,531,111 | 1 |
| 2003 | \$37,389,743 | -4 |
| 2004 | \$42,098,387 | 11 |