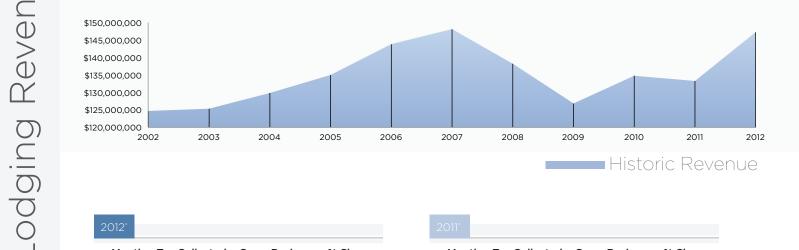


As with the amusement sector, a 2.5% tax is applied to all lodging revenues to support the city budget. Pigeon Forge's lodging tax is currently one of the lowest in the State, especially among other cities in which tourism is the main industry. This tax contributed an estimated 8% to the city's tax revenue collections for 2012. Within Sevier County, there is fierce competition to attract overnight visitors. As a result, Pigeon Forge continues to add new accommodations each year to enhance the city's offerings.



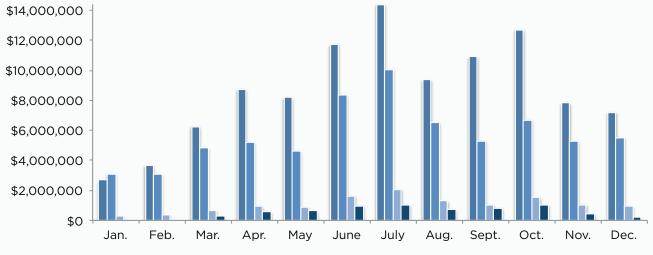
| 2012 [*] | | | |
|-------------------|---------------|----------------|----------|
| Month | Tax Collected | Gross Business | % Change |
| Jan. | \$118,752 | \$4,747,882 | 0 |
| Feb. | \$142,116 | \$5,534,713 | 10 |
| Mar. | \$228,578 | \$9,096,586 | 37 |
| Apr. | \$287,544 | \$11,553,751 | 14 |
| May | \$289,548 | \$11,514,810 | 20 |
| June | \$430,784 | \$17,135,482 | 17 |
| July | \$526,225 | \$21,076,317 | 9 |
| Aug. | \$346,582 | \$13,818,011 | 13 |
| Sept. | \$348,752 | \$13,883,330 | -4 |
| Oct. | \$436,949 | \$17,491,322 | 7 |
| Nov. | \$275,926 | \$11,075,648 | 9 |
| Dec. | \$260,801 | \$10,367,220 | 6 |
| Total | \$3,692,557 | \$147,295,072 | 11 |

| 2011* | | | |
|-------|---------------|--------------|----------------|
| Mont | th Tax Collec | ted Gross Bu | siness % Chang |
| Jan. | \$108,190 | \$4,758,3 | 08 21 |
| Feb. | \$113,136 | \$5,050,5 | 83 8 |
| Mar. | \$150,444 | \$6,639,2 | 27 10 |
| Apr. | \$229,829 | \$10,125,5 | 74 -1 |
| May | \$215,588 | \$9,597,60 | ŝ1 - 7 |
| June | \$331,498 | \$14,661,2 | 00 -8 |
| July | \$439,009 | \$19,394,9 | 987 -10 |
| Aug. | \$297,040 | \$12,222,7 | 28 -5 |
| Sept | :. \$363,081 | \$14,472,0 |)82 -2 |
| Oct. | \$410,890 | \$16,328,0 |)47 2 |
| Nov. | \$254,423 | \$10,180,C | 32 0 |
| Dec. | \$243,350 | \$9,755,4 | 86 19 |
| Tota | I \$3,156,478 | 8 \$133,185, | 915 -1 |

| 2010° | | | |
|-------|---------------|----------------|----------|
| Month | Tax Collected | Gross Business | % Change |
| Jan. | \$88,728 | \$3,920,907 | 6 |
| Feb. | \$106,268 | \$4,691,580 | -8 |
| Mar. | \$135,384 | \$6,057,850 | -6 |
| Apr. | \$229,450 | \$10,188,095 | 1 |
| May | \$233,247 | \$10,307,410 | 9 |
| June | \$360,910 | \$15,939,131 | 6 |
| July | \$486,573 | \$21,476,461 | 13 |
| Aug. | \$291,863 | \$12,927,307 | 6 |
| Sept. | \$335,976 | \$14,841,179 | 14 |
| Oct. | \$362,086 | \$16,059,937 | 5 |
| Nov. | \$642,301 | \$10,151,420 | 0 |
| Dec. | \$186,177 | \$8,188,632 | 9 |
| Total | \$3,458,963 | \$134,749,909 | 6 |

| PRIOR YEARS* | | |
|--------------|----------------|----------|
| Year | Gross Business | % Change |
| 1995 | \$83,486,467 | 15 |
| 1996 | \$86,948,163 | 4 |
| 1997 | \$91,552,044 | 5 |
| 1998 | \$105,672,788 | 15 |
| 1999 | \$110,505,592 | 5 |
| 2000 | \$113,513,653 | 3 |
| 2001 | \$120,123,317 | 6 |
| 2002 | \$124,773,760 | 4 |
| 2003 | \$125,443,146 | 1 |
| 2004 | \$129,811,102 | 3 |
| 2005 | \$135,041,319 | 4 |
| 2006 | \$143,881,289 | 7 |
| 2007 | \$148,156,932 | 3 |
| 2008 | \$138,167,536 | -7 |
| 2009 | \$126,913,639 | -8 |

^{*2.5%} lodging revenue tax is paid only on properties located within the Pigeon Forge city limits



| Legend | | | | |
|--------|-------|-------|-------|------------|
| | Hotel | Cabin | Condo | Campground |

| 2 | O | I |
|---|---|---|
| 2 | U | I |

| HOTEL RE | VENUE* | |
|----------|----------------|----------|
| Month | Gross Business | % Change |
| Jan. | \$2,674,392 | 7 |
| Feb. | \$3,650,985 | 10 |
| Mar. | \$6,257,644 | 19 |
| Apr. | \$8,743,079 | 12 |
| May | \$8,198,502 | 18 |
| June | \$11,707,561 | 15 |
| July | \$14,390,658 | 1 |
| Aug. | \$9,352,970 | 10 |
| Sept. | \$10,896,708 | 3 |
| Oct. | \$12,674,731 | 7 |
| Nov. | \$7,834,349 | 7 |
| Dec. | \$7,196,526 | 6 |
| Total | \$103,578,105 | 9 |

| CADIMILE | VLINOL | | |
|----------|----------------|----------|--|
| Month | Gross Business | % Change | |
| Jan. | \$3,108,284 | 25 | |
| Feb. | \$3,080,806 | 11 | |
| Mar. | \$4,840,274 | 13 | |
| Apr. | \$5,184,873 | 15 | |
| May | \$4,644,611 | 10 | |
| June | \$8,363,576 | 21 | |
| July | \$10,062,286 | 6 | |
| Aug. | \$6,522,272 | 19 | |
| Sept. | \$5,304,923 | 4 | |
| Oct. | \$6,694,597 | 1 | |
| Nov. | \$5,271,456 | 6 | |
| Dec. | \$5,529,780 | 27 | |
| Total | \$68,607,738 | 12 | |
| | | | |

| CONDO RE | EVENUE* | |
|----------|----------------|----------|
| Month | Gross Business | % Change |
| Jan. | \$278,268 | 30 |
| Feb. | \$368,373 | 35 |
| Mar. | \$679,129 | 48 |
| Apr. | \$936,332 | 23 |
| May | \$890,874 | 35 |
| June | \$1,620,851 | 17 |
| July | \$2,070,247 | 8 |
| Aug. | \$1,284,019 | 32 |
| Sept. | \$1,014,988 | 3 |
| Oct. | \$1,511,150 | 29 |
| Nov. | \$1,043,092 | 21 |
| Dec. | \$926,546 | 13 |
| Total | \$12 623 869 | 21 |

| CAMPGROU | IND | |
|----------|----------------|----------|
| Month | Gross Business | % Change |
| Jan. | \$84,985 | 36 |
| Feb. | \$92,243 | 51 |
| Mar. | \$268,051 | 41 |
| Apr. | \$566,416 | 13 |
| May | \$625,699 | 9 |
| June | \$957,186 | 14 |
| July | \$1,029,469 | -5 |
| Aug. | \$705,436 | 14 |
| Sept. | \$814,319 | -16 |
| Oct. | \$1,041,501 | -7 |
| Nov. | \$417,684 | -1 |
| Dec. | \$181,965 | 0 |
| Total | \$6,784,954 | 2 |

^{*}Data is based on gross receipts taxed at 1%